packchain



SHOP AND SHIP RATES

"We're paying $4 less per package with better service because carriers now have to compete for our business. The savings go straight to our bottom line.

A global distributor of personal protective equipment (PPE) was shipping nearly 1,000 boxes per day through UPS WorldShip. The company had no way to shop and ship rates from other carriers.

This meant that they were paying $13 per parcel package, on average. Company leadership thought that number was high, but had no way to prove it.

We turned on **Rate Shopping** because packages were already being scanned into packchain with **perfect dimensions**. The software uses customizable business logic to instantly find the best shipping rates between carriers. A shipping label is printed, and everything is stored securely for **future audit**.

The PPE company had nine rate adjustments between carriers. Average parcel costs dropped from $13 to $9. Rate adjustments happened without negotiation. Daily shipping volume did all the negotiating between carriers and annual savings hit $1.4M.

RATE REDUCTION

31%

ANNUAL SAVINGS

$1,400,000